# NORTHSTAR EDUCATION FINANCE, INC. AND SUBSIDIARY

Minnesota

# CONSOLIDATED FINANCIAL STATEMENTS

Including Independent Auditors' Report

As of and for the Years Ended September 30, 2024 and 2023

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## **Independent Auditors' Report**

To the Board of Directors of Northstar Education Finance, Inc. and Subsidiary

#### **Opinion**

We have audited the consolidated financial statements of Northstar Education Finance, Inc. and Subsidiary (the Company), which comprise the consolidated statements of financial position as of September 30, 2024 and 2023, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of September 30, 2024 and 2023, and changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Emphasis of Matter - Change in Accounting Principle

As discussed in Note 2 to the consolidated financial statements, the Company has changed its method of accounting for the recognition and measurement of the allowance for credit losses effective October 1, 2023 due to the adoption of ASC 326, Financial Instruments – Credit Losses. Our opinion is not modified with respect to this matter.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks.
   Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the
  consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about the Company's ability to continue as a going concern for a reasonable
  period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control-related matters that we identified during the audit.

Milwaukee, Wisconsin December 11, 2024

Baker Tilly US, LLP

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION As of September 30, 2024 and 2023 (in thousands)

ASSETS				
		2024		2023
ASSETS				
Cash and cash equivalents (Note 2)	\$	12,745	\$	6,601
Interest-bearing deposits (Note 2) Student loans, net of allowance (1) of \$1,967 and \$798		44,042		38,000
(Notes 2, 3 and 4)		692,530		870,810
Interest receivable		25,595		31,090
Servicer receivable (Note 2)		531		1,718
Government receivable (Note 2)		7,059		8,426
Restricted cash and cash equivalents (Note 2)		43,127		61,210
Prepaid expenses and other assets		12	-	33
TOTAL ASSETS	\$	825,641	\$	1,017,888
LIABILITIES AND NET AS	SETS			
LIABILITIES				
Accounts payable and accrued liabilities	\$	3,262	\$	4,296
Long-term debt (Note 5)	Ψ	0,202	Ψ	1,200
Principal		664,622		857,268
Less: unamortized debt issuance costs and original issue		001,022		001,200
discount ("OID") (Note 2)		(1,706)		(2,606)
Long-term debt, net		662,916		854,662
Total Liabilities		666,178		858,958
NET ASSETS				
Net assets without donor restrictions		159,463		158,930
TOTAL LIABILITIES AND NET ASSETS	\$	825,641	\$	1,017,888

<sup>(1)</sup> The Company adopted Accounting Standards Codification ("ASC") 326 as of October 1, 2023. The fiscal 2023 amounts presented are calculated under the prior accounting standard.

CONSOLIDATED STATEMENTS OF ACTIVITIES For the Years Ended September 30, 2024 and 2023 (in thousands)

	20	024	2023
OPERATING REVENUE Student loan interest income (Note 2) Loan premium amortization (Note 2)	\$	63,494 (527)	\$ 70,212 (1,056)
Total Operating Revenue		62,967	69,156
OPERATING EXPENSES Interest expense Financing expense Loan servicing fees Loan consolidation fees Provision for credit losses (1) (Note 4) Federal loan default expense Legal expenses Professional services Charitable grants Other		50,399 399 593 6,747 803 188 292 3,155 4,300 90	57,051 482 685 8,165 223 210 129 3,197 4,671
Total Operating Expenses		66,966	74,896
OTHER INCOME Interest income		5,140	3,431
Total Other Income		5,140	3,431
CHANGE IN NET ASSETS		1,141	(2,309)
NET ASSETS, BEGINNING OF PERIOD		158,930	161,239
Impact from adoption of (ASC) 326		(608)	=
NET ASSETS, END OF PERIOD	<u>\$</u>	159,463	<u>\$ 158,930</u>

<sup>(1)</sup> The Company adopted ASC 326 as of October 1, 2023. The fiscal 2023 amounts presented are calculated under the prior accounting standard.

CONSOLIDATED STATEMENTS OF CASH FLOWS For the Years Ended September 30, 2024 and 2023 (in thousands)

		2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES	· ·	_	_
Change in net assets  Adjustments to reconcile change in net assets to cash flows provided by (used in) operating activities	\$	1,141	\$ (2,309)
Amortization of loan premium costs		527	1,056
Amortization of debt issuance costs and OID		900	1,235
Provision for credit losses		803	223
(Increase) decrease in assets			
Interest receivable		5,495	2,726
Servicer receivable		1,187	582
Government receivable		1,367	(4,889)
Prepaid expenses and other assets		21	, , , , , , , , , , , , , , , , , , ,
Increase (decrease) in liabilities			
Accounts payable and accrued liabilities		(1,034)	 93
Net Cash Flows Provided by (Used In) Operating Activities		10,407	 (1,278)
CASH FLOWS FROM INVESTING ACTIVITIES  Proceeds from payments on student loans Purchases of and reinvestment of interest-bearing deposits Proceeds from maturities of interest-bearing deposits Proceeds from maturities of unrestricted investments Proceeds from maturities of restricted investments		176,342 (65,042) 59,000	217,914 (38,007) 25,739 8,731 504
Net Cash Flows Provided By Investing Activities		170,300	214,881
CASH FLOWS FROM FINANCING ACTIVITIES Payments on long-term debt		(192,646)	 (274,600)
Net Cash Flows Used In Financing Activities		(192,646)	 (274,600)
Net Decrease in Cash, Cash Equivalents, and Restricted Cash		(11,939)	(60,997)
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH – Beginning of Year		67,811	 128,808
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH – End of Year		55,872	 67,811
Cash and Cash Equivalents		12,745	6,601
Restricted Cash and Cash Equivalents		43,127	61,210
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH	\$	55,872	\$ 67,811
CASH PAID FOR INTEREST	\$	50,406	\$ 55,226

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

# NOTE 1 - Business Operations

NorthStar Education Finance, Inc. ("NEF" or the "Company") is a Delaware non-stock nonprofit corporation that was incorporated in January 2000 and was formed to administer the student loan programs started by NorthStar Guarantee, Inc. Shortly after receiving a favorable determination from the Internal Revenue Service in March of 2003 that NEF was an organization described in Section 501(c)(3) of the Internal Revenue Code, NorthStar Guarantee, Inc. transferred beneficial ownership of all remaining assets (including all student loans) to NEF, and NEF assumed all associated liabilities. Effective July 1, 2010, federal legislation eliminated the authority to provide new loans under The Federal Family Education Loan ("FFEL") Program and required that all new federal loans be made through the Direct Student Loan Program ("DSLP"). At that time, the Company made a decision to discontinue its student loan origination business but continues to manage its historic loan portfolio.

The Company is dedicated to supporting its charitable purpose, which is to foster, aid, encourage and assist the pursuit of higher education. Supporting its mission, the Company provides students who have existing loans which were issued under NEF's The Higher Education ("T.H.E.") Loan Program, the lowest possible cost on their loans. In particular, the Company returns excess revenues (if funding source available) to eligible student borrowers in the form of the T.H.E. Repayment Bonus ("T.H.E. Bonus"). NEF's primary charitable goals are to (a) continue servicing its outstanding student loans; (b) manage its financings as necessary to maximize the T.H.E. Bonus paid to student borrowers; and (c) make grants to other organizations in furtherance of its educational mission.

The Company has financed its student loan portfolio through a series of student loan asset-backed note issues, beginning with the first issue in the year 2000. As a result, most of the Company's student loans have been pledged under indentures and are held by trusts specific to the respective securities issues.

NEF's Board of Directors provides oversight to the Company. As NEF has no employees, management and administrative operations are performed by Nelnet Servicing, LLC ("Nelnet") through an administrative agreement between NEF and Nelnet, including activities required to support NEF's role as Master Servicer and Administrator (as defined in the administrative agreement) for certain of its financings (see Note 6).

The Company uses Nelnet as its third-party loan servicer to perform certain activities for supporting the administration of its outstanding student loan portfolio. These activities include collecting and processing borrower payments, responding to borrower and lender inquiries and requests, as well as processing changes to repayment plans, deferments and forbearances and other default prevention activities.

The Company uses a third-party law firm to manage placements of defaulted private student loans with law firms in respective states for collection and litigation.

All T.H.E Loan Program loans, related financial assets and associated liabilities are assets or liabilities of NEF, either directly or through its wholly-owned limited liability company subsidiary, NorthStar Education Funding I, LLC (which was dissolved during fiscal year ended September 30, 2024). Prior to the dissolution, any potential claims against or liabilities of the subsidiary would have been payable only out of the assets of that subsidiary.

The Company's financial assets available within one year of the statement of financial position date for general expenditures consisted of cash and cash equivalents and interest-bearing deposits totaling \$56,787 and \$44,601 as of September 30, 2024 and 2023, respectively. The Company's practice is to structure these financial assets to be available as its general expenditures, liabilities and obligations come due. All other financial assets are structured to support the student loan asset-backed trusts.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

# NOTE 1 - Business Operations (cont.)

July 1, 2023 transition from the London Interbank Offered Rate ("LIBOR") to the Secured Overnight Financial Rate ("SOFR")

In July 2017, the United Kingdom's Financial Conduct Authority, which regulates LIBOR, announced that it would stop compelling banks to submit LIBOR rates after 2021. On November 30, 2020, the ICE Benchmark Administration Limited (commonly referred to as "ICE") announced its plan to extend the date that most United States ("U.S.") LIBOR values would cease being computed and announced from December 31, 2021 to June 30, 2023. In April 2018, the Federal Reserve Bank of New York commenced publication of three reference rates based on overnight U.S. Treasury repurchase agreement transactions, including SOFR, which was recommended as an alternative to U.S. dollar LIBOR by the Alternative Reference Rates Committee ("ARRC") of the Federal Reserve. On May 21, 2021, the ARRC announced its selection of CME Group Inc., a large financial services company, as the sole administrator of Term SOFR Rates. On July 29, 2021, the ARRC formally recommended CME Term SOFR, available in one-, three-, and six-month terms for use in cash market financial instruments. On March 15, 2022, the President signed the Adjustable Interest Rate (LIBOR) Act (the "LIBOR Act") into law. In February 2023, the Board of Governors of the Federal Reserve System adopted a final rule to implement the LIBOR Act. The final rule establishes benchmark replacements for LIBOR contracts governed by U.S. law that reference certain tenors of U.S. dollar LIBOR (the overnight and one-, three-, six-, and 12-month tenors) and that do not have terms that provide for the use of a clearly defined and practicable replacement benchmark rate following the first London banking day after June 30, 2023. The final rule also provides additional definitions and clarifications consistent with the LIBOR Act.

The Company's legacy contracts for its existing LIBOR-indexed assets (student loans) provide provisions for an alternative rate. Indenture agreements pertaining to the Company's outstanding debt do not include a benchmark fallback rate provision. As such, the Indentures fall within the LIBOR contracts covered under the final rule which provides the benchmark replacements (SOFR) for these types of contracts and the Company's Indentures are amended by operation of law.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

## NOTE 2 - Summary of Significant Accounting Policies

#### Cash and cash equivalents

Cash and cash equivalents consist of checking, demand deposit and savings accounts. The Company considers depository accounts and investments with a maturity date of acquisition and expected usage of three months or less to be cash and cash equivalents. The Company places its cash and cash equivalents with high quality financial institutions. At times, these balances may exceed government insured limits. The Company maintains cash balances in various financial institutions which exceed the Federal Deposit Insurance Corporation ("FDIC") insurance limits. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on its cash. The Company has \$12,412 of funds that exceeded FDIC insurance limits as of September 30, 2024. Cash pledged as collateral for securities included in long-term debt is excluded from cash and cash equivalents and presented in these consolidated financial statements as restricted cash and cash equivalents.

#### Interest bearing deposits

Interest bearing deposits include investments of unrestricted cash in certificate of deposits with high quality financial institutions that are carried at cost with original maturities greater than three months. The Company maintains cash balances in various financial institutions which exceed the FDIC insurance limits. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on its cash. The Company has \$43,959 of funds that exceeded FDIC insurance limits as of September 30, 2024.

#### Student loans and allowance for credit losses

The Company's portfolio of student loans consists of federal and private student loans. The Company's federal loans were originated under the FFEL Program. Federal loans include consolidation, Stafford, PLUS and GradPLUS loans. Stafford, PLUS and GradPLUS loans have original terms of ten years and consolidation loans have terms ranging from ten to twenty-five years. The Company's private loans have original terms of fifteen or twenty years. Federal loans are recorded at cost and are presented net of unamortized premium costs on the Consolidated Statements of Financial Position. The Company utilizes the interest method to amortize these costs, which takes into consideration actual loan prepayments.

The Company's federal loans are guaranteed by the U.S. Department of Education ("DOE"), with reimbursement rates ranging from 97% to 100% of principal and related accrued interest balances. Pursuant to federal regulations, the Company is required to repurchase (from the respective guarantor) a loan that was reimbursed under a bankruptcy claim if the bankruptcy is subsequently dismissed by the court or, as a result of a hearing, the loan is considered non-dischargeable, and the borrower is responsible for repayment of the loan. Due to the Company's historical experience with its portfolio of federal loans and the guarantee, no allowance for federal student loans has been recorded by the Company in the consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

## **NOTE 2 – Summary of Significant Accounting Policies** (cont.)

During the years ended September 30, 2024 and 2023, the Company experienced an increased volume of FFEL Program loan repayments which was primarily from borrowers consolidating their loans into Federal Direct Loans in response to various loan forgiveness programs proposed or offered under the Biden-Harris Debt Relief Program.

The consolidations noted above were primarily from loans securitized in the Company's two FFEL Program financings (see Note 6) and resulted in an increase in cash proceeds which was used to pay down outstanding debt (principal) on these two financings, one of which was paid in full in June 2024. FFEL Program loan consolidation volume was a significant factor contributing to the decline in NEF's outstanding debt during the years ended September 30, 2024 and 2023.

Private student loans are recorded at cost and reported net of the allowance for credit losses ("allowance") on the Consolidated Statements of Financial Position. The Company's allowance represents a reserve for estimated expected credit losses on the Company's private student loans. During the fiscal year ended September 30, 2023, the Company followed the guidance under ASC 450-20 and the Company evaluated the allowance quarterly on an aggregate basis to ensure the reserve was adequate. On October 1, 2023, the Company adopted ASC 326, Financial Instruments-Credit Losses. The quidance, which was issued as Accounting Standards Update (ASU) 2016-13, Financial Instruments-Credit Losses (Topic 326), makes significant changes to the accounting for credit losses on financial instruments and disclosures about them. The guidance affects all entities in all industries and applies to a wide variety of financial instruments, including loans receivable. The current expected credit loss, or CECL, model established by ASU 2016-13, requires the immediate recognition of estimated expected credit losses over the life of a financial instrument. As the Company's private student loans are considered as all having similar risk characteristics (the majority were originated under the same underwriting guidelines, to students attending similar high-quality schools, etc.-see Note 4), the evaluation and analysis is performed on the entire pool of private student loans. The Weighted Average Remaining Maturity (WARM) method is a methodology used to estimate credit losses for financial asset pools within the CECL framework. NEF uses the WARM method based on the characteristic of its private loan portfolio, and, pursuant to the WARM method, uses current loan balances, historical charge off rates and estimated remaining terms as inputs into the calculation.

The Company also takes into consideration factors other than historical defaults which could have an impact on the collectability of the portfolio, including but not limited to the following:

- Overall economic conditions
- Regulatory changes impacting alternative student loans
- Changes in the volume of past due accounts

The Company performed its initial analysis upon the adoption of ASC 326 and using the modified retrospective approach, recorded a cumulative adjustment to the allowance of \$608 (which reduced beginning net assets) pursuant to ASC 326 implementation guidance.

Defaulted loans are generally charged off to the allowance when a loan is greater than 180 days delinquent. Subsequent recoveries of accounts previously charged off are recorded (restored) to the allowance.

The Company believes the allowance is adequate as of September 30, 2024 and 2023. While the Company used available information to estimate losses on private loans, future adjustments to the allowance may be necessary based on changes in economic conditions.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

#### NOTE 2 – Summary of Significant Accounting Policies (cont.)

#### Servicer receivable

Servicer receivable represents student loan principal and interest payments collected and applied to borrower balances by the Company's third-party loan servicer that have not yet been remitted to the Company. No allowance was deemed necessary as of September 30, 2024 and 2023.

#### Government receivable

Government receivable represents an amount due from the DOE for borrower interest earned on federal student loans which is less than the floating rates derived from the DOE's Special Allowance Payments ("SAP") formula, established under The Higher Education Act of 1965 (the "Act").

The SAP formulas are based on type of loan and disbursement date, as well as (for Stafford loans only), repayment status. The rates derived from the DOE's SAP formula, which pertain to the Company's federal loans, were based on the following indexes:

- Through June 30, 2023: 1-month LIBOR and/or 91-day Treasury Notes
- Beginning July 1, 2023: 30-day average SOFR (plus tenor adjustment) and/or 91-day Treasury Notes

#### Restricted cash and cash equivalents

The Company's restricted cash and cash equivalents include cash pledged as collateral for securities included in long-term debt. Cash pledged as collateral is held by a trustee in various accounts subject to use restrictions imposed by trust indentures specific to each of the Company's security issues. Pursuant to stipulations in these indentures, cash held in trust funds must be used for distributions as required under the specific indenture obligations. Restricted cash and cash equivalents consist of funds invested in highly liquid financial instruments with stated maturities of three months or less. The Company has \$43,044 of funds that exceeded FDIC insurance limits as of September 30, 2024.

#### Debt issuance costs and OID

The Company's debt issuance costs relate to a recognized debt liability and are presented in the Consolidated Statements of Financial Position as a direct deduction from the carrying amount of that debt liability, consistent with the presentation of a debt discount. Amortization of debt issuance costs is reported as interest expense and is computed using a modified interest method, which takes into consideration actual debt prepayments.

The Company's OID, which is associated with its Series 2016A debt issue (see Note 5), is amortized, and presented in the same manner as the Company's debt issuance costs, as described above. These costs were fully amortized in April 2024 when all outstanding debt was paid in full.

#### Income taxes

The Company is a tax-exempt organization described under the provisions of Internal Revenue Code Section 501(c)(3), and therefore has made no provision for income taxes.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

#### NOTE 2 - Summary of Significant Accounting Policies (cont.)

Net assets

Net assets are classified based on the existence or absence of restrictions. Accordingly, net assets of the Company are classified and reported as follows:

Net assets without donor restrictions include net assets which are not subject to any restrictions.

Student loan interest income

#### Federal loans

The Company's federal loans earn interest at the greater of the borrower's rate or a floating rate which is determined by the DOE's SAP formula pursuant to the Act. The rates derived from the DOE's SAP formula, which pertain to the Company's federal loans, are based on 1-month LIBOR (beginning July 1, 2023, 30-day Average SOFR plus tenor adjustment), and/or 91-day Treasury Notes. If the floating rate exceeds the borrower rate, the DOE makes a payment directly to the Company. If the floating rate is less than the rate the borrower is obligated to pay, the Company earns interest at the borrower rate on all loans with first disbursements prior to April 1, 2006. For loans with first disbursements on or after April 1, 2006, the Company must remit back to the DOE on a quarterly basis any borrower interest in excess of the floating rate. The borrower interest rates on the majority of the Company's federal loans are fixed to term, with a small number of loans with variable rates based on the 91-day U.S. Treasury Bill.

FFEL Program loans originated prior to April 1, 2006 generally earn interest at the higher of the borrower rate, which is fixed over a period of time, or a floating rate based on the DOE's SAP formula set by the DOE. The SAP rate is based on an applicable index plus a fixed spread that depends on loan type, origination date, and repayment status. The Company generally financed its student loan portfolio with variable rate debt. In low and/or certain declining interest rate environments, when the fixed borrower rate is higher than the SAP rate, these student loans earn at a fixed rate while the interest on the variable rate debt typically continues to reflect the low and/or declining interest rates. In these interest rate environments, the Company may earn additional spread income that it refers to as "floor income". In high interest rate environments, this floor income reduces or is eliminated.

#### Private loans

The Company's private student loans have variable interest rates that reset quarterly with the majority based on 3-month LIBOR (beginning July 1, 2023, 3-month CME Term SOFR (plus adjustment), as endorsed by the ARRC).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

## NOTE 2 - Summary of Significant Accounting Policies (cont.)

#### Student loan premiums

Student loan premiums consist of origination and lender fees paid to the DOE on federal loans originated by the Company, premiums paid in the acquisition of student loans and certain expenses incurred to originate student loans. The Company utilizes the interest method to amortize these costs, taking into account actual loan prepayments. Changes in the estimated carrying value of loan premiums resulting from changes in the timing or amount of the repayment of the underlying student loans are recorded in the Consolidated Statements of Activities in the period in which the change is identified.

#### Interest expense

The Company has financed its student loan portfolio with securities which have interest rates that, based on contractual agreements, are indexed to U.S. Treasury Bill rates or LIBOR (Average SOFR, beginning July 1, 2023). As noted in Note 1, indenture agreements pertaining to the Company's outstanding debt do not include provisions for adjusting to a permanent discontinuation of LIBOR nor a method for transitioning from LIBOR to an alternative benchmark rate; however, the final rule of the LIBOR Act provides the benchmark replacements (SOFR) for these types of contracts.

#### Loan consolidation fees

Loan consolidation fees represent monthly interest payment rebate fees paid to the DOE which are required of lenders who hold consolidation loans. The rate used to calculate the fee is determined by the DOE and is applied to the principal amount plus accrued unpaid interest on the loan to calculate the amount of the monthly fees due.

#### Use of estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

#### Principles of consolidation

The consolidated financial statements for the year ended September 30, 2023 include the accounts of NEF and the accounts associated with the beneficial interests of its subsidiary. As of September 30, 2024, the accounts do not include the beneficial interest of its subsidiary, as it was dissolved during the fiscal year ended September 30, 2024.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

# NOTE 3 – Student Loans, Net

Student loans, net, consisted of the following as of September 30, 2024 and 2023:

		2023		
Federal guaranteed student loans	\$	652,386	\$	816,531
Private student loans		39,910		52,349
Unamortized loan premiums		2,201		2,728
Total .		694,497		871,608
Allowance for credit losses (Note 4)		(1,967)		(798)
Student loans, net	\$	692,530	\$	870,810

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

#### **NOTE 4 - Allowance for Credit Losses**

The change in the allowance for the years ended September 30, 2024 and 2023 consisted of the following:

	2024			2023		
Beginning balance	\$	798	\$	1,119		
Impact of ASC 326 adoption		803		223		
Provision for credit losses		608		-		
Private loan charge-offs		(1,066)		(1,411)		
Recoveries		824		867		
Ending balance	\$	1,967	\$	798		

As of September 30, 2024 and 2023, student loans totaling approximately \$13,223 and \$14,634, respectively, were 91 days or more delinquent. Of these totals, \$12,889 and \$14,190 were federal guaranteed student loans and \$334 and \$444 were private student loans as of September 30, 2024 and 2023, respectively.

The Company's private student loans were originated using the Company's program guidelines, with loans being made only to eligible borrowers at eligible schools. Borrower eligibility was determined through a proprietary credit underwriting process utilizing credit scoring models, cosigner requirements and consideration of other factors such as school eligibility. School eligibility was determined by the Company, based on the school's historical default experience. All loan servicing functions are performed by the Company's third-party loan servicer, which also provides supplemental default aversion activities.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

# NOTE 4 - Allowance for Credit Losses (cont.)

Information about the credit quality of the Company's private student loans for the years ended September 30, 2024 and 2023 is as follows:

		2024						
		tstanding palance	Percentage of repayment	Percentage of total				
Deferment Forbearance Repayment	\$	350 360	-	0.9% 0.9				
Current Delinquent 31-60 days Delinquent 61-90 days		37,731 573 562	96.2% 1.5 1.4					
Delinquent 91 days or greater Total in repayment		334 39,200	0.9 100.0%	98.2				
Total	<u>\$</u>	39,910		100.0%				
			2023					
		tstanding palance	Percentage of repayment	Percentage of total				
Deferment Forbearance Repayment	\$	473 303	- -	0.9% 0.6				
Current Delinquent 31-60 days		49,780 864	96.5% 1.7 0.9					
Delinquent 61-90 days		485 444						
Delinquent 61-90 days  Delinquent 91 days or greater  Total in repayment		444 51,573	0.9 0.9 100.0%	98.5				

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Years Ended September 30, 2024 and 2023
(in thousands)

## **NOTE 5 - Long-Term Debt**

The Company has, from time to time, issued taxable student loan asset-backed notes to finance its student loans as follows:

Years 2000-2007

The Company issued a series of securities pursuant to two separate master indentures of trusts. Series of issuances in years 2000-2005 and in 2007 are secured by a pool of federally-guaranteed student loans originated under the FFEL Program. The issuance in year 2006 (Series 2006A) is secured by a pool of private student loans. The securities issued pursuant to these master indentures of trusts are secured by the respective federal and private student loan portfolios, accrued interest on the loans, and other assets pledged as collateral in each of the respective trusts.

The securities issued by the Company included senior and subordinate floating rate notes and senior reset rate notes, all of which were issued at a fixed spread to 3-month LIBOR (90-day Average SOFR plus tenor adjustment as of July 1, 2023). The senior floating rate notes secured by federally guaranteed student loans were issued at a fixed maturity with targeted amortization schedules. The Company also issued senior and subordinate auction rate notes with interest rates that are reset every 28 days based upon auction procedures. These securities have approximately forty-year maturities with prepayment at the option of the Company.

As of September 30, 2024 and 2023, the Company had outstanding taxable auction rate notes of \$583,900 and \$702,500, respectively. Beginning in February 2008, a disruption in the auction rate securities market resulted in failures in auctions on these notes. As a result, all of the Company's auction rate notes bear interest at the maximum rate allowable under their terms. The maximum allowable interest rates on these taxable auction rate securities is based on the 91 day U.S. Treasury Bill plus 1.20% (and a defined Net Loan Rate) on the AAA rated securities and the 91 day U.S. Treasury Bill plus 1.50% on the A rated securities, and uses a rolling 13-month period average to determine the actual interest rate. The rates reset every 28 days.

Unamortized debt issuance costs associated with these financings were approximately \$1,706 and \$2,177, respectively, as of September 30, 2024 and 2023.

Year 2012

In October 2012, the Company completed an asset-backed refinancing with debt issuance transactions totaling \$686,600, which included a structured issue secured by a portfolio of federally insured FFEL Program student loans (NorthStar Student Loan Trust I, or the "2012-1" Issue).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
As of and for the Years Ended September 30, 2024 and 2023
(in thousands)

#### NOTE 5 - Long-Term Debt (cont.)

The notes issued in conjunction with the 2012-1 refinancing are obligations of NorthStar Student Loan Trust I and included senior floating rate notes at a fixed spread to 1-month LIBOR (30-day Average SOFR plus tenor adjustment as of July 1, 2023), and a subordinate note at a fixed spread to 3-month LIBOR. NEF, as the issuer, invested approximately \$8,900 in its 2012 refinancing transactions, which included the issue of the 2012-1 notes, as well as a series of notes secured by a portfolio of private student loans which were paid in full in September 2016. The 2012-1 subordinate note was paid in full in October 2016, and the senior floating rate notes were paid in full in June 2024. Unamortized debt issuance costs associated with the 2012-1 refinancing transaction were \$0 and approximately \$66, respectively, as of September 30, 2024 and 2023.

#### Year 2016

On September 7, 2016, NEF completed an asset-backed refinancing with a debt issuance totaling \$90,000 (par value), which included a structured issue secured by a portfolio of private student loans (NorthStar Student Loan Trust III, or the "2016A" Issue). The notes issued in conjunction with the 2016A re-financing, which are obligations of NorthStar Student Loan Trust III, included senior and subordinate floating rate notes at a fixed spread to 1-month LIBOR (3-month CME Term SOFR plus tenor adjustment as of July 1, 2023). The senior and subordinate notes were purchased at an OID of approximately \$3,883 and \$454, respectively. The Company received proceeds of approximately \$16,200 from overcollateralization on the transaction. These funds represent a return of most of the Company's investments in the re-financings in years 2011 and 2012 totaling approximately \$18,000. All outstanding notes were paid in full in April 2024, and as result, the remaining investment of approximately \$1,800 will be reimbursed to the Company. Total unamortized debt issuance costs and OID associated with the refinancing were \$0 and \$363, respectively, as of September 30, 2024 and 2023.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

#### NOTE 5 - Long-Term Debt (cont.)

The Company's outstanding balance of long-term debt by issue and type of security, and current interest rates consisted of the following as of September 30, 2024 and 2023:

Floating Rate Notes	Final Maturity	 2024	 2023	2024 Current Interest Rate
Series 2005-1A-4	4/28/2032	\$ 72,300	111,200	5.84%
Series 2006A-A4	8/28/2035	7,068	15,079	5.95
Series 2006A-B	11/28/2035	1,354	2,880	6.15
Series 2012-1A-1	12/26/2031	-	22,095	N/A
Series 2016-B	10/26/2037	 <u> </u>	 3,514	N/A
Total Floating Rate Notes		\$ 80,722	\$ 154,768	
Auction Rate Notes	Final Maturity	 2024	2023	2024 Current Interest Rate
Series 2000-B	11/1/2040	\$ 9,500	\$ 9,500	7.54%
Series 2002-A	4/1/2042	19,550	138,150	6.89
Series 2002-B	11/1/2040	37,000	37,000	8.04
Series 2004-1B	12/1/2044	30,000	30,000	6.46
Series 2004-2B	12/28/2044	25,500	25,500	6.54
Series 2005-1B	10/30/2045	20,000	20,000	6.54
Series 2007-1A	1/29/2046	410,150	410,150	6.34-6.54
Series 2007-1B	1/28/2047	 32,200	 32,200	6.54
Total Auction Rate Notes		\$ 583,900	\$ 702,500	
Total		\$ 664,622	\$ 857,268	

Pursuant to trust indentures and agreements associated with the specific issues, the Company is required, among other things, to maintain certain financial covenants and ratios. The Company was in compliance with these covenants and ratios during the fiscal years ended September 30, 2024 and 2023.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

# **NOTE 6 – Functional Expenses**

The Company's Consolidated Statements of Activities includes operating expenses that support the following functions as of September 30, 2024 and 2023:

				2024			
	Stu	ident Loan			Gei	neral and	
	Portfoli	o Management	C	haritable	Adm	ninistrative	 Total
Interest expense	\$	50,399	\$	_	\$	-	\$ 50,399
Financing expense		399		-		-	399
Loan servicing fees		593		-		-	593
Loan consolidation fees		6,747		-		-	6,747
Provision for credit losses		803		-		-	803
Federal loan default expense		188		-		-	188
Legal expenses		209		-		83	292
Professional services		205		-		2,950	3,155
Charitable grants		-		4,300		, -	4,300
Other		-		· -		90	90
	\$	59,543	\$	4,300	\$	3,123	\$ 66,966
				2023			
		ident Loan			_	neral and	
	<u>Portfoli</u>	o Management		haritable	Adm	inistrative	 Total
Interest expense	\$	57,051	\$	-	\$	-	\$ 57,051
Financing expense		482		-		-	482
Loan servicing fees		685		-		-	685
Loan consolidation fees		8,165		-		-	8,165
Provision for credit losses		223		-		-	223
Federal loan default expense		210		-		-	210
Legal expenses		78		-		51	129
Professional services		180		-		3,017	3,197
Charitable grants		-		4,671		_	4,671
Other		-		-		83	83
	\$	67 074	\$	4 671	\$	3 151	\$ 74 896

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS As of and for the Years Ended September 30, 2024 and 2023 (in thousands)

#### **NOTE 7 – Significant Risks and Concentrations**

The Company's business is primarily focused on managing its portfolio of federal and private student loans and overseeing its financings to pay its outstanding debt obligations. Because of the Company's concentration in one industry, it is exposed to credit, legislative, operational, regulatory and liquidity risks associated with the student loan industry.

As of September 30, 2024, the Company's portfolio of student loans was comprised of approximately 94% federal and 6% private student loans. The Company's private loans are unsecured. The government subsidized loans are substantially guaranteed. As a result of legislation changes in 2010 (see Note 1), all federal loans are now made through the DSLP. The terms and conditions of the Company's FFEL Program loans were not affected by this legislation. However, Congress and the Administration still exercise significant authority over the servicing and administration of existing FFEL Program loans. Because of the ongoing uncertainty around efforts to reduce the federal budget deficit, the timing, method, and manner of implementation of various federal student loan forgiveness and other administration program initiatives has become less predictable. This, and general economic conditions, may impact the Company's ability to collect loans and interest from students.

The Company receives periodic payments from its third-party student loan servicer. These amounts are generally unsecured from the time student loan payments are received by the loan servicer until the time they are remitted to the Company.

#### **NOTE 8 - Subsequent Events**

The Company has evaluated subsequent events through December 11, 2024, the date which the consolidated financial statements were available to be issued. No subsequent events or transactions have occurred requiring adjustments to or disclosures in the consolidated financial statements.